

### APPROACHING RETIREMENT

What should you consider as the big day gets closer?





Investing involves market risk, including possible loss of principal. No investment strategy — including asset allocation and diversification — can guarantee a profit or avoid loss, especially in a down market. Actual investment results will vary depending on your investment and market experience, and there is no guarantee that fund objectives will be met.

Under current law, tax-deferred contributions will be taxed as ordinary income at withdrawal.

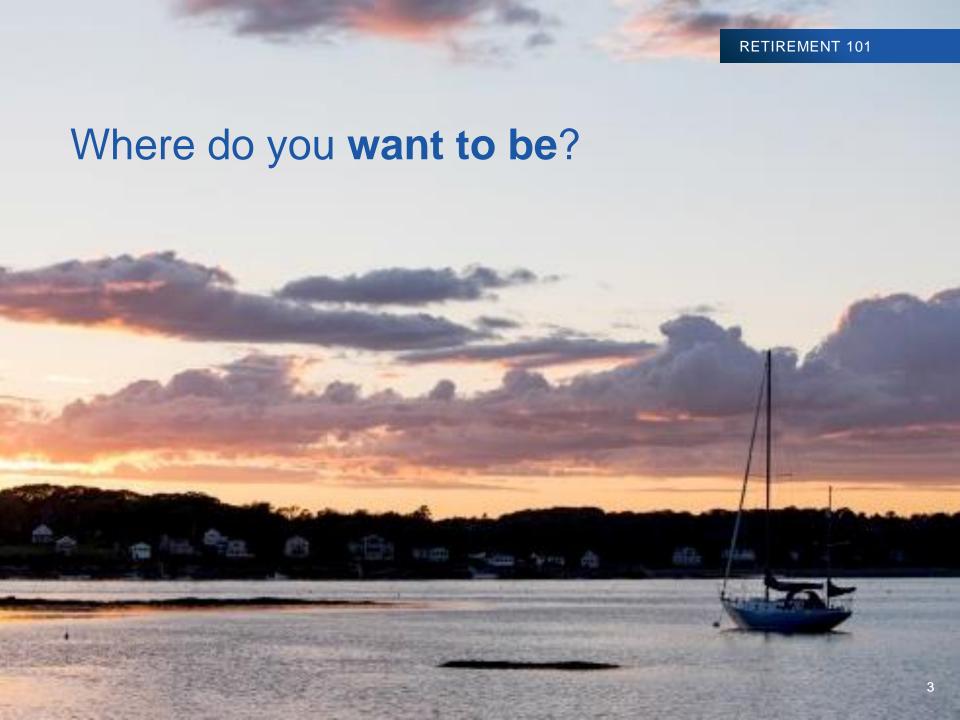
Nationwide® Retirement Specialists are Registered Representatives of Nationwide Investment Services Corporation, member FINRA. Neither Nationwide nor any of its representatives give investment, legal or tax advice. Please consult your own counsel before making decisions about retirement plan participation.

Nationwide Retirement Solutions, Inc. and Nationwide Life Insurance Company have endorsement relationships with the National Association of Counties and the International Association of Fire Fighters-Financial Corporation. More information about the endorsement relationships may be found online at nrsforu.com.

Nationwide Retirement Solutions, Inc. and its affiliates (Nationwide) offer a variety of investment options to public sector retirement plans through variable annuity contracts, trust or custodial accounts. Nationwide may receive payments from mutual funds or their affiliates in connection with those investment options. For more detail about the payments Nationwide receives, please visit nrsforu.com.

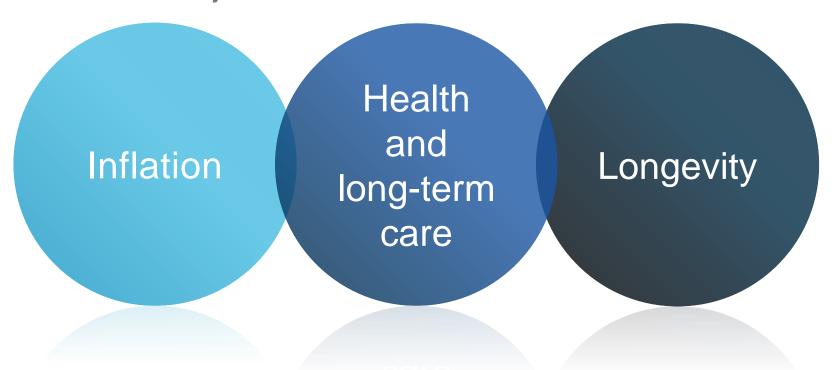
Nationwide, the Nationwide N and Eagle and Nationwide is on your side are service marks of Nationwide Mutual Insurance Company. © 2015 Nationwide

NRM-13372AO (11/15)



# What do you financially need to prepare for?

The three major costs in retirement:



# Where's the money going to come from?

The three major **sources of retirement income**:



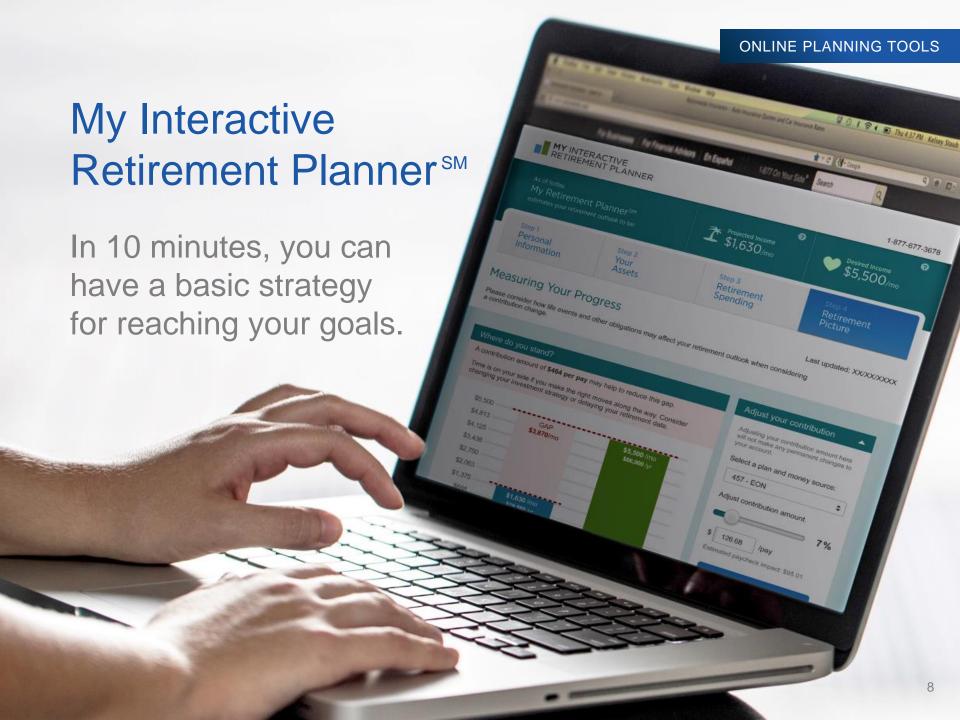
#### What's your plan?

#### Individual savings plans:

- IRA
- Roth IRA
- Personal savings

#### Employer savings plans:

- 457(b)
- 403(b)
- 401(k)

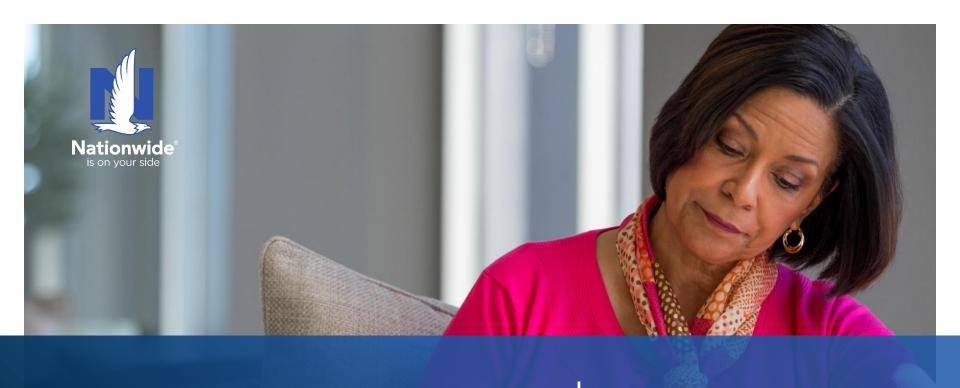


# Two ways to catch up

- Age 50 option
- Special 457 Provision

Investing involves market risk, including possible loss of principal and possible fluctuations in value. No investment strategy can assure a profit or guarantee against loss in a declining market. Tax-deferred contributions are taxed as ordinary income at withdrawal.





### PAYOUT OPTIONS

Where will your income come from?



# You get **flexibility** at and through retirement.

You'll have a variety of options for planning retirement income and accessing your money when and how you need it.



Investing involves market risk, including possible loss of principal. Actual investment results will vary depending on your investment and market experience, and there is no guarantee that fund objectives will be met. Under current law, tax-deferred contributions will be taxed as ordinary income at withdrawal. Nationwide Retirement Specialists cannot offer investment, tax or legal advice. You should consult your own counsel before making retirement plan decisions.

#### What is **RMD**?

- IRS requires minimum distributions from retirement plans annually after age 70½
- As long as your assets remain in a Nationwide plan, we'll take care of RMD for you

Nationwide representatives cannot offer investment, tax or legal advice. You should consult your own counsel before making retirement plan decisions.



### We are here to help you!

Scott Wamboldt
410-274-9568
R.S.Wamboldt@nationwide.com

Richard DeNardi

443-417-4302 DeNardrr1@nationwide.com

Home Office Retirement Specialists
888-401-5272
General Customer Service
877-677-3678 (evening and weekend hours)

Howard457.com





